

The Power of Partnership

Get your customers to the cloud. Improve your bottom line.

The inContact Partner Program helps you strengthen key relationships while realizing more profits. Keep your customer base growing and take advantage of inContact's lead generation programs, strategic assistance, Market Development Funds (MDF) and more.

How do partners profit?

inContact partners can collect from several revenue channels beyond initial cloud solution sales, including:

- Perpetual income, professional services and other software sales opportunities
- Installations / Implementations
- Related Customer-Provided Equipment (CPE) such as phones, headsets and more

How does inContact support partner opportunities?

inContact has three unique models of partnership, but unlike many solutions providers we don't limit our partners' activity to any one model. Partners are free to sell under any/all inContact models, and many have customers in all three segments.

	Delivered	Shared	Connected
Discounted Buy Rates on inContact Products	●	●	
Partner "Owns" the Relationship	●	●	
Ability to White Label or Co-brand Products	●	●	
Partner Provides Level 1 & Level 2 Support	●		
inContact Provides All Support		●	●
inContact Monthly Referral Commissions			●
inContact Manages Implementation		●	●

Why inContact?

inContact is the only provider to offer core contact center infrastructure, workforce optimization in the cloud plus an enterprise-class telecommunications network for the most complete customer interaction solution.

inContact also embraces the partner and developer community with APIs, Plug-ins and SDKs to arm you with the solutions you need. From Salesforce apps to Oracle CRM integrations, our experience across the enterprise is unmatched.

For more details on how you can partner with inContact, reach out to the inContact Partner Onboarding Department:
 Phone: (877) 317-1732
 Email: partners@incontact.com

Key Features

- Industry-leading commissions and margins including regular annuity income
- You own the relationship – partners have the ability to bill their customer directly
- White label programs available for qualified partners
- Support – dedicated Partner Managers to assist in business development for sales and marketing
- Access to programs and funds – participate in Marketing Development Programs and lead generation campaigns utilizing inContact campaign assets
- Partner portal – access white papers, co-branded sales materials, industry data sheets, videos and more
- Training and demonstrations – whether it's meeting in person, virtual classrooms or webinars, we'll help you become inContact solution savvy
- Customer upstreaming – as your customer grows, so does your ability to move them into a more suitable partner model